

# The FirstSource Consortium

Proudly Serving the Technology Needs of the US Department of Homeland Security through the DHS FirstSource II Contract

## About Us

The FirstSource Consortium is comprised of three SBA-approved small businesses in three socio-economic categories to meet your contracting needs:

### FS PARTNERS - Small Business (SB)

Contract #HSHQDC-13-D-00020

### FS VETS – Service Disabled Veteran Owned Small Business (SDVOSB)

Contract #HSHQDC-13-D-00007

### WESTWIND TEAM – Economically Disadvantaged Woman-Owned Small Business (EDWOSB)

Contract #HSHQDC-13-D-00010

Our experienced and responsive team can quickly and seamlessly source a wide array of IT hardware, software and related services to support the mission-critical requirements of the DHS. We bring deep, established OEM and distributor relationships that enable us to provide the right IT solutions, on time, at the right price. With our streamlined, automated fulfillment processes and financial strength, we are able to accommodate every size, scale and complexity of orders across a broad set of technology products and large scale integrated solutions.

We have the ability to leverage our long-established partner relationships, significant volume discounts, and value-add capabilities including access to a 140,000 sq. ft. facility next to FedEx's Memphis hub,

enabling us to offer the DHS community IT products and solutions that provide the best overall value to DHS. And, with our intense focus on responsive customer service, we work hard to ensure your customer satisfaction.

## Our Offerings Solutions

- Infrastructure and Network Modernization
- End User Computing and Mobility
- Virtual Desktop Infrastructure (VDI)
- Data Management and Analytics
- Cybersecurity/  
Intrusion Detection
- Enterprise Applications
- Biometrics
- Video and Teleconferencing

## Technology Products

- Desktops, Laptops, Ultrabooks, and Tablets
- Server Solutions
- Network Infrastructure
- Storage Solutions
- Security Solutions
- Rack, Cooling and Power Management
- Telecommunication Equipment
- IT Peripherals, Printers and Imaging

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*"I love working with our FirstSource contractors. These are the easiest awards I work on during the year... it has always been very easy to work with you and FSVets."*

**– DHS FEMA Contracting Officer**

*"... you have been so supportive and easy to work with."*

**– DHS ICE Contracting Officer**

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## About DHS FirstSource II

FirstSource II is an IDIQ contract that is mandatory for consideration for all DHS technology procurements. DHS Components, Offices and Divisions and other entities that are funded by DHS that are supporting our Homeland Security initiatives have the ability to easily and quickly procure IT commodity products and solutions that ultimately support the strategic goals and strengthen the mission readiness of DHS.

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**FirstSource Consortium** 844-FS2TEAM (or 844-372-8326) [info@fs-consortium.com](mailto:info@fs-consortium.com)



### FS PARTNERS

Small Business (SB)  
Contract #HSHQDC-13-D-00020  
[FSII\\_SB@firstsourcepartners.com](mailto:FSII_SB@firstsourcepartners.com)  
[www.firstsourcepartners.com](http://www.firstsourcepartners.com)



### FS VETS

Service Disabled Veteran Owned Small Business (SDVOSB)  
Contract #HSHQDC-13-D-00007  
[FSII\\_SDVOSB@firstsourceveterans.com](mailto:FSII_SDVOSB@firstsourceveterans.com)  
[www.firstsourceveterans.com](http://www.firstsourceveterans.com)



### WESTWIND TEAM

Economically Disadvantaged Woman-Owned Small Business (EDWOSB)  
Contract #HSHQDC-13-D-00010  
[FSII\\_EDWOSB@wwindteam.com](mailto:FSII_EDWOSB@wwindteam.com)  
[www.wwindteam.com](http://www.wwindteam.com)

## Our Technology Partners

Our strategic relationships with leading OEMs and large distributors are unparalleled. We offer the products, services, and solutions from today's technology leaders, including:

### Biometrics

- 3M/Cogent
- Active Identity
- Aware
- Crossmatch
- Morpho Trust
- Quantum Secure

### Displays/Monitors

- Acer
- Dell
- HP
- Hyundai
- Lenovo
- LG
- Samsung
- Viewsonic

### Software Solutions

- Borland
- Collabnet
- Embarcadero
- HP
- Idera
- Melissa Data
- Microsoft
- Oracle
- Redhat
- SmartBear
- Shunra
- TestPlant
- VersionOne
- Zap
- Zenoss

### Laptops/Tablets/UltraBooks

- Acer
- Asus
- Dell
- Fujitsu
- Getac
- HP
- IBM
- Lenovo
- Panasonic
- Sony
- Toshiba
- Archos
- Samsung

### Network Infrastructure

- Aruba

- Avaya
- Brocade
- Checkpoint
- Cisco
- Enterasys / Extreme Networks
- HP
- Juniper
- Palo Alto
- Riverbed

### Peripherals

- Belkin
- Kensington
- Kingston
- Lexar
- LG Electronics
- Logitech
- Kinesis
- Imation
- Memorex
- Sandisk
- Seagate
- Targus
- Verbatim
- Western Digital
- Cardscan
- Datacom
- Honeywell / Intermec
- Motorola
- Symbol
- Unitech

### Printers & Imaging

- 3D Systems
- Brother
- Canon
- Dell
- Epson
- Fujitsu
- HP
- Infocus
- Lexmark
- Okidata
- Panasonic
- Xerox
- Zebra
- Datacard

### Rack, Cooling & Power

- APC
- Dell

- Eaton
- Emerson
- Fujitsu
- Tripp Lite
- TechRack

### Security

- Anakam
- Citrix
- Commvault
- F5
- McAfee
- Micro Focus
- NetScout
- Ntrepid
- Sourcefire
- Symantec

### Servers and Storage

- Cubix
- Dell
- EMC
- Fujitsu
- Greentec
- Hitachi
- HP
- Lenovo
- NCR
- NetApp
- Nutanix
- Oracle
- Quantum
- Spectra Logic
- Symantec
- VMWare

### Video and TeleConferencing

- Avaya
- Cyviz
- Haivision
- Lifesize
- Polycom
- Tandberg/Cisco

### Virtual Desktop Infrastructure

- Citrix
- Dell / Wyse
- Fujitsu
- HP
- Oracle
- Red Hat
- VMWare